

AIS 2022 Budget

	2022	2021	2021	2021	2020	2019
	Budget	Expected	Sept YTD	Budget	Actual	Actual
Income						
Literature Sales	\$ 15,000	\$ 14,000	\$ 10,588	\$ 18,000	\$ 13,686	\$ 34,464
Literature Shipping	\$ 900	\$ 80	\$ 66		\$ 325	\$ 1,498
Donations	\$ 15,000	\$ 14,000	\$ 10,288	\$ 15,000	\$ 17,227	\$ 14,611
Spare Change/Cans				\$ -	\$ 57	\$ 251
Spring Auction					\$ -	\$ -
Fall Auction/Appeal					\$ -	\$ -
Interest Income	\$ 150	\$ 150	\$ -	\$ 150	\$ 404	\$ 317
Other Income					\$ -	\$ -
Total Income	\$ 31,050	\$ 28,230	\$ 20,942	\$ 33,150	\$ 31,699	\$ 51,141
COGS						
Lit COGS	\$ 9,500	\$ 9,240	\$ 7,002	\$ 11,880	\$ 9,503	\$ 21,932
WSO Shipping Cost	\$ 1,600	\$ 1,500	\$ 1,154	\$ 1,188	\$ 740	\$ 2,334
Customer Shipping Cost	\$ 1,200	\$ 1,200	\$ 913	\$ 1,800	\$ 1,050	\$ 1,282
Total COGS	\$ 12,300	\$ 11,940	\$ 9,069	\$ 14,868	\$ 11,293	\$ 25,548
Gross Profit	\$ 18,750	\$ 16,290	\$ 11,873	\$ 18,282	\$ 20,406	\$ 25,593
Expense						
Ads (Directory Listings)						\$ -
Alateen Liaison	\$ 250	\$ -		\$ 500	\$ 152	\$ 220
Archives	\$ 50	\$ -		\$ 50		\$ -
ASL Translators		\$ 225	\$ 225		\$ 670	\$ -
Bank Fees/Bad Debt		\$ 2			\$ 2	\$ -
Business Licenses	\$ 100	\$ 66	\$ 10	\$ 110	\$ 66	\$ 66
Conferences	\$ 1,500	\$ -		\$ 500		\$ 419
Credit Card Fees	\$ 650	\$ 600	\$ 440	\$ 1,200	\$ 501	\$ 1,113
Event Expense						
Spring Auction		\$ -				\$ -
Fall Auction		\$ -				\$ -
Alateen		\$ -				\$ -
Bon Fire	\$ 200	\$ -		\$ 200		\$ 273
Fellowship	\$ 1,000	\$ -		\$ 1,000	\$ 1,053	\$ 136
Board Retreat	\$ 400	\$ -		\$ 400		\$ 227
Other Events		\$ -				\$ 24
Insurance	\$ 2,100	\$ 600	\$ 411	\$ 600	\$ 488	\$ 500
Literature Adjustments		\$ (641)	\$ (641)	\$ 300		\$ 376
Maintenance/Repairs		\$ -		\$ 100		\$ -
Miscellaneous						
Office Equipment	\$ -	\$ 275				\$ 1,616
Office Supplies	\$ 200	\$ 150	\$ 111	\$ 200	\$ 319	\$ 339
Other Expenses (MOVING)						
Outreach	\$ 6,000	\$ 5,184	\$ 5,184	\$ 6,000	\$ 4,167	\$ 308
Payroll						
Payroll						\$ -
Payroll Taxes						\$ -
Subsidized Busing						\$ -
Penalties + interest						\$ -
Postage		\$ -		\$ 55	\$ 55	\$ -
Professional Consulting	\$ 600	\$ 1,200	\$ 688	\$ 400		\$ 1,778
Rent	\$ 7,200	\$ 7,500	\$ 5,625	\$ 8,700	\$ 7,500	\$ 7,583
Taxes	\$ 2,300	\$ 1,986	\$ 1,986	\$ 1,500	\$ 1,318	\$ 1,001
Technology						
Website	\$ 300	\$ 300		\$ 300	\$ 151	\$ 390
Microsoft	\$ 100	\$ 79	\$ 79	\$ 100	\$ 79	\$ 79
Quickbooks	\$ 900	\$ 860	\$ 629	\$ 1,050	\$ 925	\$ 883
Adobe	\$ 200	\$ 200	\$ 165	\$ 220	\$ 191	\$ 172
Computers & Peripherals	\$ 300	\$ 1,700		\$ 1,000		\$ -
Phone & Internet	\$ 2,000	\$ 1,850	\$ 1,320	\$ 1,740	\$ 1,739	\$ 1,560
Printers						\$ (32)
Volunteer Parking/Bus	\$ 200	\$ 100	\$ 66	\$ 500	\$ 97	\$ 482
Total Expense	\$ 26,550	\$ 22,236	\$ 16,298	\$ 26,725	\$ 19,473	\$ 19,513
Total Expense (incl COGS)	\$ 38,850	\$ 34,176	\$ 25,367	\$ 41,593	\$ 30,766	\$ 45,061
NET INCOME	\$ (7,800)	\$ (5,946)	\$ (4,425)	\$ (8,443)	\$ 933	\$ 6,080