

GREATER SEATTLE A.I.S.

STATEMENT OF ACTIVITY COMPARISON

December 2018

	TOTAL		
	DEC 2018	DEC 2017 (PY)	JAN - DEC 2018 (YTD)
Revenue			
Bits Subscriptions			-18.67
CanAppeal Donations	20.57		1,030.00
Donations	2,751.52	4,380.38	20,739.21
Donations from Spare Change		91.66	328.21
Events			
Fall Auction Income		300.00	
Spring Auction Income			3,612.00
Total Events		300.00	3,612.00
Literature Sales	3,022.10	2,716.43	35,898.16
QuickBooks Payments Sales			26.04
Services			38.55
Shipping Income	138.00		1,535.00
Total Revenue	\$5,932.19	\$7,488.47	\$63,188.50
Cost of Goods Sold			
Inventory Adjustment-Year End	-500.43	-339.87	-500.43
Inventory Shrinkage	183.33		237.33
Literature Cost of Goods Sold	2,569.77	-344.38	29,706.67
Literature Discounts	-114.92	678.04	-5,524.61
Literature Shipping & Handling	56.11	-113.47	2,335.78
Total Cost of Goods Sold	\$2,193.86	\$ -119.68	\$26,254.74
GROSS PROFIT	\$3,738.33	\$7,608.15	\$36,933.76
Expenditures			
Ads - Yellow Pages		-31.00	
Alateen Coordinator		-53.77	
Archives Expense		2.90	
Bad Debt/non payment		47.18	
Bank Fees		-6.00	1.60
Charges and Fees			
Late Fees	10.00		30.00
Total Charges and Fees	10.00		30.00
Copier Lease		363.47	5,663.09
Credit Card Processing		-1,892.06	
Damaged/Outdated Inventory	273.26	3.92	254.69
Event Expense			188.54
Campout Event Expense		-20.00	
Other Events Expense	49.52		174.75
Spring Auction Expense			608.99
Total Event Expense	49.52	-20.00	972.28
Insurance	41.66		472.34
Internet Expense		241.89	65.70
Licenses		110.00	65.00

	TOTAL		
	DEC 2018	DEC 2017 (PY)	JAN - DEC 2018 (YTD)
Literature Adjustments	12.43		12.43
Office Equipment			1,194.92
Office Move			771.36
Office Supplies	8.90	-271.37	542.03
Outdated Literature Donations (deleted)		20.25	
Parking/Bus	48.41	56.00	864.81
Payroll		2,878.79	3,011.96
Payroll Expenses			10.00
Taxes			630.49
Wages			7,710.75
Total Payroll Expenses			8,351.24
Payroll Taxes		229.42	245.04
Postage			
BITS Postage		10.00	327.98
General Postage		49.00	136.82
Shipping Postage	75.67	35.70	1,447.18
Total Postage	75.67	94.70	1,911.98
Professional Fees			
Accounting			243.00
Total Professional Fees			243.00
Property Tax on leased equip			39.10
Public Outreach	679.63	82.94	744.29
QuickBooks Payments Fees	100.79		1,087.31
Rent	625.00	162.69	8,204.23
Maintenance - common area		33.14	263.32
Total Rent	625.00	195.83	8,467.55
Subsidized Busing		84.00	42.00
Technology	55.04		904.92
Telephone	129.73	213.53	1,908.79
Website	66.00		401.28
Total Expenditures	\$2,176.04	\$2,350.62	\$38,268.71
NET OPERATING REVENUE	\$1,562.29	\$5,257.53	\$ -1,334.95
Other Revenue			
Interest Income		64.31	5.41
Total Other Revenue	\$0.00	\$64.31	\$5.41
Other Expenditures			
Reconciliation Discrepancies-1			2.11
Total Other Expenditures	\$0.00	\$0.00	\$2.11
NET OTHER REVENUE	\$0.00	\$64.31	\$3.30
NET REVENUE	\$1,562.29	\$5,321.84	\$ -1,331.65