

GREATER SEATTLE A.I.S.
STATEMENT OF ACTIVITY COMPARISON
November 2019

	TOTAL		
	NOV 2019	NOV 2018 (PY)	JAN - NOV, 2019 (YTD)
Revenue			
Donations (T)			
Donations	1,358.37	1,570.09	13,367.10
Spare Change/Cans		301.17	251.25
Total Donations (T)	1,358.37	1,871.26	13,618.35
Literature Sales	2,870.30	1,769.67	31,962.02
Literature Shipping	106.00	102.00	1,378.00
Total Revenue	\$4,334.67	\$3,742.93	\$46,958.37
Cost of Goods Sold			
Customer Shipping Cost	37.97	100.81	1,180.73
Inventory Shrinkage	36.20		117.10
Literature Cost of Goods Sold	2,278.94	1,376.14	24,850.29
Literature Discounts	-505.42	-382.62	-4,645.24
WSO Shipping Cost	245.51	186.62	2,219.37
Total Cost of Goods Sold	\$2,093.20	\$1,280.95	\$23,722.25
GROSS PROFIT	\$2,241.47	\$2,461.98	\$23,236.12
Expenditures			
Alateen Liaison	80.07		220.12
Charges & Fees		20.00	
Conferences			418.92
Credit Card Fees	68.42	72.30	1,003.88
Event Expense			
Fellowship	108.76		406.11
Other Events			254.48
Total Event Expense	108.76		660.59
Insurance	41.66	41.66	458.34
Licenses		55.00	10.00
Literature Adjustment	61.50		61.50
Office Equipment		20.00	71.00
Office Supplies		22.22	257.98
Outreach			
Outreach Events			48.00
Outreach Literature	7.75	10.13	242.27
Total Outreach	7.75	10.13	290.27
Payroll (T)		10.00	
Payroll Taxes			0.00
Total Payroll (T)		10.00	0.00
Professional Consulting			1,777.50
Rent	625.00	625.00	6,957.84
Taxes			1,000.51
Technology			
Copiers		165.15	-32.49

	TOTAL		
	NOV 2019	NOV 2018 (PY)	JAN - NOV, 2019 (YTD)
Phone & Internet	130.31	197.86	1,429.47
Software	91.37	55.04	1,042.50
Website			66.00
Total Technology	221.68	418.05	2,505.48
Volunteer Parking/Bus	38.50	38.50	449.25
Total Expenditures	\$1,253.34	\$1,332.86	\$16,143.18
NET OPERATING REVENUE	\$988.13	\$1,129.12	\$7,092.94
Other Revenue			
Interest Income	0.09	0.08	0.92
Total Other Revenue	\$0.09	\$0.08	\$0.92
NET OTHER REVENUE	\$0.09	\$0.08	\$0.92
NET REVENUE	\$988.22	\$1,129.20	\$7,093.86