

# GREATER SEATTLE A.I.S.

## STATEMENT OF ACTIVITY COMPARISON

April 2020

	TOTAL		
	APR 2020	APR 2019 (PY)	JAN - APR, 2020 (YTD)
<b>Revenue</b>			
Donations (T)			
Donations	911.70	1,003.58	7,085.46
Spare Change/Cans		18.81	57.18
<b>Total Donations (T)</b>	<b>911.70</b>	<b>1,022.39</b>	<b>7,142.64</b>
Literature Sales	13.20	2,529.48	8,039.23
Literature Shipping		110.00	273.00
<b>Total Revenue</b>	<b>\$924.90</b>	<b>\$3,661.87</b>	<b>\$15,454.87</b>
<b>Cost of Goods Sold</b>			
Customer Shipping Cost		74.53	183.84
Inventory Shrinkage		-1.50	684.14
Literature Cost of Goods Sold	12.00	1,992.59	6,273.08
Literature Discounts		-858.78	-1,077.71
WSO Shipping Cost		419.86	527.40
<b>Total Cost of Goods Sold</b>	<b>\$12.00</b>	<b>\$1,626.70</b>	<b>\$6,590.75</b>
<b>GROSS PROFIT</b>	<b>\$912.90</b>	<b>\$2,035.17</b>	<b>\$8,864.12</b>
<b>Expenditures</b>			
Alateen Liaison			151.84
Bank Fees/Bad Debt			1.60
Credit Card Fees	20.65	85.92	240.41
Event Expense			
Fellowship	2.80		888.29
<b>Total Event Expense</b>	<b>2.80</b>		<b>888.29</b>
Insurance	41.66	41.66	166.72
Office Supplies		195.94	29.01
Outreach			
Outreach Literature		35.00	
<b>Total Outreach</b>		<b>35.00</b>	
Postage	55.00		55.00
Rent	625.00	625.00	2,500.00
Technology			
Phone & Internet	135.14	129.85	535.73
Software	93.57	148.62	446.95
Website			80.00
<b>Total Technology</b>	<b>228.71</b>	<b>278.47</b>	<b>1,062.68</b>
Volunteer Parking/Bus		51.75	83.00
<b>Total Expenditures</b>	<b>\$973.82</b>	<b>\$1,313.74</b>	<b>\$5,178.55</b>
<b>NET OPERATING REVENUE</b>	<b>\$ -60.92</b>	<b>\$721.43</b>	<b>\$3,685.57</b>
<b>Other Revenue</b>			
Interest Income	0.02	0.08	0.26
<b>Total Other Revenue</b>	<b>\$0.02</b>	<b>\$0.08</b>	<b>\$0.26</b>
<b>NET OTHER REVENUE</b>	<b>\$0.02</b>	<b>\$0.08</b>	<b>\$0.26</b>
<b>NET REVENUE</b>	<b>\$ -60.90</b>	<b>\$721.51</b>	<b>\$3,685.83</b>