

GREATER SEATTLE A.I.S.

Statement of Activity Comparison

August 2021

| | TOTAL | | |
|---------------------------------|-------------------|-------------------|-----------------------|
| | AUG 2021 | AUG 2020 (PY) | JAN - AUG, 2021 (YTD) |
| Revenue | | | |
| Donations (T) | | | |
| Donations | 1,414.02 | 1,242.00 | 8,996.67 |
| Total Donations (T) | 1,414.02 | 1,242.00 | 8,996.67 |
| Literature Sales | 1,990.00 | 891.31 | 9,727.77 |
| Literature Shipping | | 12.00 | 66.00 |
| Total Revenue | \$3,404.02 | \$2,145.31 | \$18,790.44 |
| Cost of Goods Sold | | | |
| Customer Shipping Cost | 53.36 | 60.12 | 796.03 |
| Inventory Shrinkage | | | -641.28 |
| Literature Cost of Goods Sold | 1,808.69 | 751.17 | 8,608.89 |
| Literature Discounts | | | -1,489.24 |
| WSO Shipping Cost | | | 731.15 |
| Total Cost of Goods Sold | \$1,862.05 | \$811.29 | \$8,005.55 |
| GROSS PROFIT | \$1,541.97 | \$1,334.02 | \$10,784.89 |
| Expenditures | | | |
| Business Taxes | 10.00 | | 10.00 |
| Credit Card Fees | 59.46 | 34.88 | 401.50 |
| Event Expense | | | |
| Other Events | | 100.00 | 225.00 |
| Total Event Expense | | 100.00 | 225.00 |
| Insurance | 46.17 | 41.66 | 318.64 |
| Office Supplies | | | 111.30 |
| Outreach | | | |
| Outreach Literature | 274.36 | | 557.86 |
| Total Outreach | 274.36 | | 557.86 |
| Professional Consulting | 687.50 | | 687.50 |
| Rent | 625.00 | 625.00 | 5,000.00 |
| Taxes | | | 1,986.08 |
| Technology | | | |
| Phone & Internet | 165.05 | 136.35 | 1,154.55 |
| Software | 93.71 | 93.57 | 767.85 |
| Total Technology | 258.76 | 229.92 | 1,922.40 |
| Volunteer Parking/Bus | | | 65.75 |
| Total Expenditures | \$1,961.25 | \$1,031.46 | \$11,286.03 |
| NET OPERATING REVENUE | \$ -419.28 | \$302.56 | \$ -501.14 |
| Other Revenue | | | |
| Interest Income | | 0.03 | 0.14 |
| Total Other Revenue | \$0.00 | \$0.03 | \$0.14 |
| NET OTHER REVENUE | \$0.00 | \$0.03 | \$0.14 |
| NET REVENUE | \$ -419.28 | \$302.59 | \$ -501.00 |