

# GREATER SEATTLE A.I.S.

## Statement of Activity Comparison

March 2021

	TOTAL		
	MAR 2021	MAR 2020 (PY)	JAN - MAR, 2021 (YTD)
<b>Revenue</b>			
Donations (T)			
Donations	1,157.49	1,889.66	3,741.57
Spare Change/Cans		57.18	
<b>Total Donations (T)</b>	<b>1,157.49</b>	<b>1,946.84</b>	<b>3,741.57</b>
Literature Sales	1,778.44	1,247.86	4,383.64
Literature Shipping	12.00	40.00	25.00
<b>Total Revenue</b>	<b>\$2,947.93</b>	<b>\$3,234.70</b>	<b>\$8,150.21</b>
<b>Cost of Goods Sold</b>			
Customer Shipping Cost	133.91	41.40	290.87
Inventory Shrinkage	184.85		110.02
Literature Cost of Goods Sold	1,542.26	977.29	3,807.96
Literature Discounts		-180.64	-343.29
WSO Shipping Cost		87.40	167.65
<b>Total Cost of Goods Sold</b>	<b>\$1,861.02</b>	<b>\$925.45</b>	<b>\$4,033.21</b>
<b>GROSS PROFIT</b>	<b>\$1,086.91</b>	<b>\$2,309.25</b>	<b>\$4,117.00</b>
<b>Expenditures</b>			
Bank Fees/Bad Debt		1.60	
Credit Card Fees	76.73	31.30	184.97
Event Expense			
Fellowship		33.00	
Other Events			225.00
<b>Total Event Expense</b>		<b>33.00</b>	<b>225.00</b>
Insurance	46.17	41.66	87.83
Office Supplies		22.00	
Outreach			
Outreach Literature	70.00		213.50
<b>Total Outreach</b>	<b>70.00</b>		<b>213.50</b>
Postage			111.74
Rent	600.00	625.00	1,850.00
Technology			
Phone & Internet	136.96	135.14	410.35
Software	77.07	170.64	280.71
Website		80.00	
<b>Total Technology</b>	<b>214.03</b>	<b>385.78</b>	<b>691.06</b>
Volunteer Parking/Bus	10.00		51.00
<b>Total Expenditures</b>	<b>\$1,016.93</b>	<b>\$1,140.34</b>	<b>\$3,415.10</b>
<b>NET OPERATING REVENUE</b>	<b>\$69.98</b>	<b>\$1,168.91</b>	<b>\$701.90</b>
<b>Other Revenue</b>			
Interest Income		0.07	0.05
<b>Total Other Revenue</b>	<b>\$0.00</b>	<b>\$0.07</b>	<b>\$0.05</b>
<b>NET OTHER REVENUE</b>	<b>\$0.00</b>	<b>\$0.07</b>	<b>\$0.05</b>
<b>NET REVENUE</b>	<b>\$69.98</b>	<b>\$1,168.98</b>	<b>\$701.95</b>